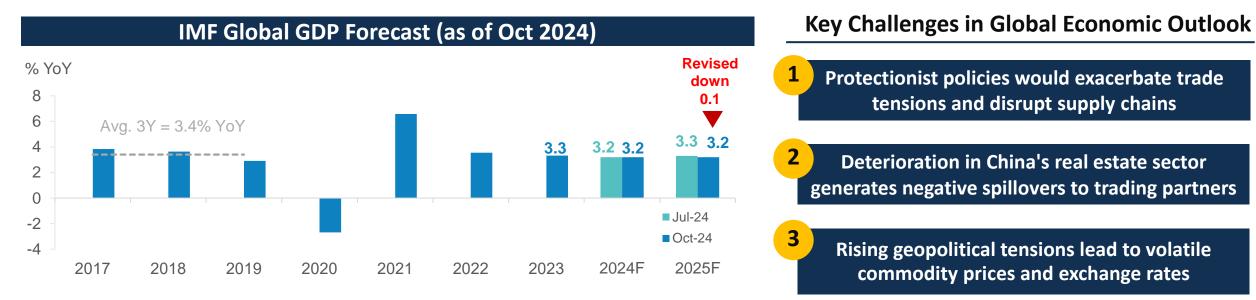
# Global and Thai Economic Upedae

Business Research 23 December 2024

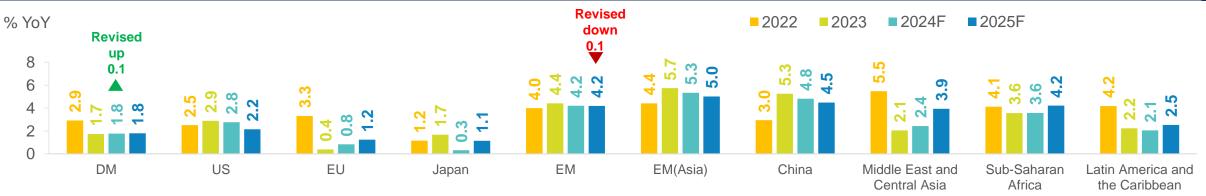
# Global Economic Outlook 20252025

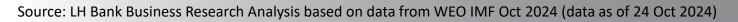
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The IMF has slightly lowered its forecast for global economic growth to 3.2% in 2025. Growth is expected to remain stable as disinflation continues and monetary easing begins. However, the outlook is tilted to the downside amid escalating protectionist policies, deterioration in China's real estate sector, and heightened geopolitical tensions.



The global economy has remained resilient throughout the disinflationary process



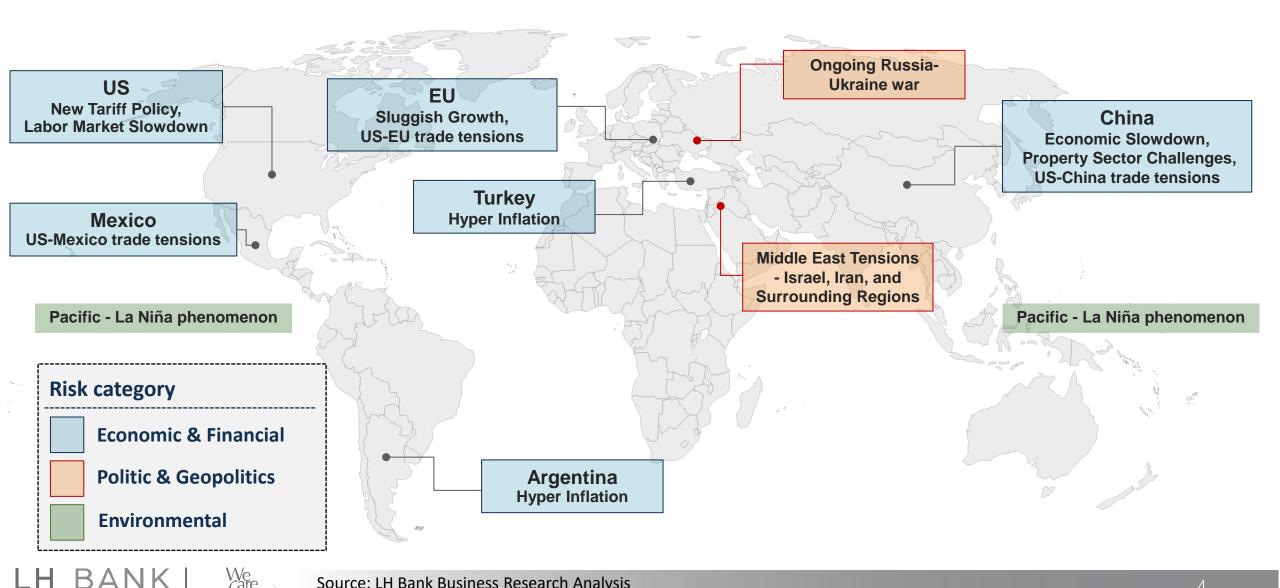


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## The global economy faces a number of challenges in 2025, particularly economic risks stemming from tensions.

Global economic, financial, geopolitics and environmental risk map



## From rate cuts to tightening: How the world's leading central banks are positioning themselves for 2025

	Federal Reserve	European Central Bank	Bank of Japan	People's Bank of China
Macro backdrop	<ul> <li>Economic activity continues to expand at a solid pace (FOMC)</li> <li>Labor market conditions have generally eased (FOMC)</li> <li>Inflation progress toward 2% target, but still above comfort level (FOMC)</li> </ul>	<ul> <li>Economy struggling with weak growth momentum</li> <li>Fiscal drag expected in 2025</li> <li>Political risks rising in key EU economies</li> </ul>	<ul> <li>Strong wage growth at 30-year high (2.7%YoY)</li> <li>Consumption resilient despite downward revision on Q3 2024</li> <li>Core inflation remains strong at 2.3% and accelerating</li> </ul>	<ul> <li>Consumer spending remains weak (retail sales 3.0%YoY)</li> <li>Weak property sector despite policy support</li> <li>Industrial output steady but domestic demand softening</li> </ul>
Key Challenge	<ul> <li>Higher inflation forecast than previously expected</li> <li>Trump's proposed policies (tariffs, fiscal spending) risk higher inflation</li> </ul>	<ul> <li>US tariffs under Trump</li> <li>Political uncertainty weighing on consumer, business and investor sentiment</li> <li>Limited fiscal support available</li> </ul>	<ul> <li>Most severe labor shortages since early-1990s (Tankan)</li> <li>Price pressures shifting from imported to home-grown</li> <li>Current yen weakness</li> </ul>	<ul> <li>Risk of Trump tariffs on trade</li> <li>Credit demand weak despite rate cuts</li> <li>Persistent deflation pressures with CPI at 0.2%</li> </ul>
Policy Stance	<ul> <li>Hawkish rate cut approach</li> <li>Less aggressive easing than previously projected</li> <li>Neutral rate revised up to 3.0% from 2.9%, expected after 2027</li> </ul>	<ul> <li>Moving away from fighting inflation towards supporting activity</li> <li>Policy shift to easing with 25bp rate cut to 3.0% in Dec 2024</li> </ul>	<ul> <li>Hold rate at 0.25% (Dec 2025)</li> <li>Further rate hikes likely as economic data improves</li> <li>Moving to tighter policy with 2% inflation target in sight</li> </ul>	<ul> <li>Shifted to "moderately loose" monetary policy from "prudent"</li> <li>More proactive fiscal policy promised</li> <li>Focus on boosting consumption</li> </ul>
What to expect?	<ul> <li>Only 50bps rate cut to 3.75- 4.00% expected (down from 100bp cut) during 1H2025</li> <li>Tilted towards dovish rate cuts</li> </ul>	<ul> <li>ECB expected to cut deposit rate to 1.75% in 2025</li> <li>More aggressive rate cuts than currently priced into markets</li> </ul>	<ul> <li>25bps rate hike expected in 1H2025 with possible further tightening</li> <li>Yen expected to strengthen against dollar by end-2025</li> </ul>	<ul> <li>50bps of policy rate cuts expected in 2025</li> <li>100bps of RRR cuts or more through end-2025</li> <li>Larger fiscal deficit but stimulus likely short-lived</li> </ul>

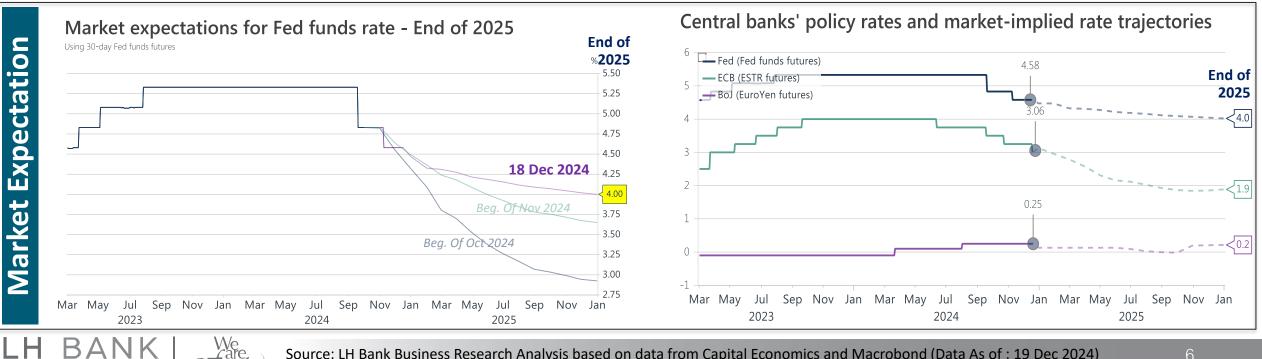
Global Economy

#### Global Economy

## Global Central Banks' Monetary Policy Divergence: Fed, ECB, PBoC Cut while BOJ Tightens in 2025

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Economy	Policy Rate (%)	Possible Next Change	Forecast End – 2025 (%)	Next Meeting	2025 Rate Cut Simulation
US	4.25-4.50	-50bp (1H 25)	3.75 - 4.00	28 Jan 2025	FED <sup>1</sup> Mar. 25 -25bp 4.00 – 4.25% <sup>1</sup> Jun. 25 -25bp 3.75 – 4.00%
Euro Zone	3.00	-100bp (1H 25)	1.75	30 Jan 2025	
China (7D RP)	1.50	-20bp (1H 25)	1.00	-	Image: Marked price       Image: Marked price       Marked price       Apr. 25       Image: Marked price       Jun. 25       Image: Second price       Jul. 25       Image: Second price       Image: Second pris       Image: Second pris
Japan	0.25	+25bp (1H 25)	0.50	23 Jan 2025	



Source: LH Bank Business Research Analysis based on data from Capital Economics and Macrobond (Data As of : 19 Dec 2024)

# Thai Economic Outlook 2025

#### Thai Economy

## Thailand's economy is expected to grow by 2.6% in 2024 and 2.9% in 2025, mainly driven by expansion in public investment, private consumption and tourism, but exports will likely face headwinds from the trade war.

	2024F 2023		24F	2025F			
Key Indicators	2023 (A)	NESDC (Nov 24)	LH Bank (Nov 24)	BoT (Dec 24)	NESDC (Nov 24)	LH Bank (Nov 24)	•
GDP (%YoY)	1.9	2.6	2.6	2.9	2.3-3.3	2.9	Ĩ
Private Consumption (%YoY)	7.1	4.8	4.6	2.4	3.0	3.0	
Government Consumption (%YoY)	-4.6	1.7	1.9	1.5	2.1	2.6	•
Private Investment (%YoY)	3.2	-0.5	-1.5	2.2	2.8	2.8	•
Public Investment (%YoY)	-4.6	2.4	2.0	5.1	6.5	5.7	
Export of Goods (USD BOP) (%YoY)	-1.7	3.8	4.8	2.7	2.6	2.3	8
No. of Tourists (mn persons)	28.1	36.0	35.0	1.7	38.0	38.5	
Headline Inflation (%YoY)	1.2	0.5	0.5	1.1	0.3-1.3	0.8	ľ
Dubai Oil Price (USD/bbl)	82.0	80.0	80.0	77.0	75.0-85.0	75.0	·
Policy Rate (%eop)	2.50	-	2.25	-	-	2.00	ŀ
Exchange Rate (THB/USD)	35.0	35.4	34.0-35.0	-	34.5-35.5	34.5-35.5	•

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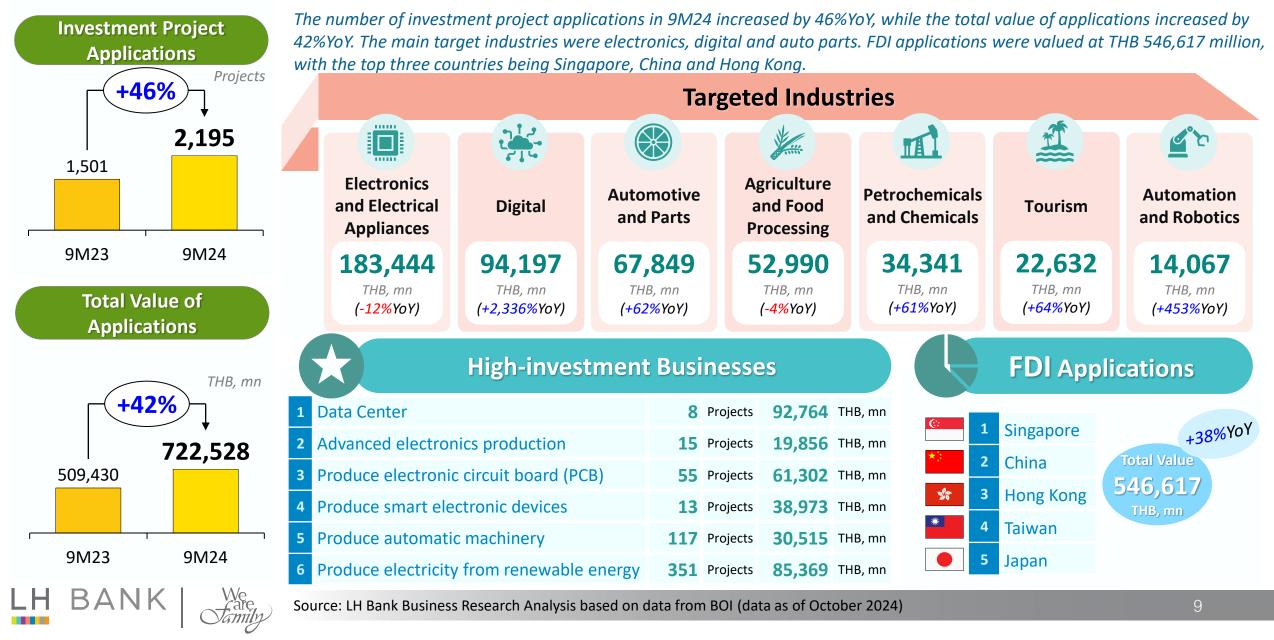
## Key Tailwinds:

- Public investment is expected to accelerate due to timely budget approval and higher capital expenditure. Public infrastructure investment is expected to help crowd in private investment.
- **Private consumption continues to grow at a moderate pace** on the back of the 2<sup>nd</sup> and 3<sup>rd</sup> phases of the cash handout scheme, as well as lower inflation and policy rate.
- A recovery in tourism is supporting activity in the services sector, and rapid growth in ASEAN tourist arrivals is helping to offset slowing growth in Chinese tourist arrivals.
- **Continued FDI inflows amid the US-China trade war,** supported by the growth in platform, software, data center, digital, semiconductor, EV, and E&E businesses.

## Key Headwinds:

Trump's trade war 2.0 will worsen global trade and disrupt global supply chains. The key risk is exports of intermediate goods to China and exports to the U.S. China's economic growth is likely to slow, dampening exports to China and Chinese tourists. Ongoing geopolitical risks (Russia-Ukraine, Israel-Iran) are leading to volatility in commodity prices and currencies. The household debt-to-GDP ratio remains high at 89.6% (as of 2Q2024). This will pressure consumer spending. The structural problem of exports with a low share of high-tech products will limit export opportunities.

## From Jan to Sep 2024, the number of BOI investment project applications and the total value of those applications saw significant growth, particularly in the electronics, digital, and automotive parts sectors.



Private consumption will be supported by the ongoing cash handouts, and the 2nd-3rd phases of the program are expected to boost economic growth (through private consumption) by around 0.3-0.6% in 2025.

## **Digital Wallet (Cash Handout) Scheme in 2024-2025**

### Phase 1

- ✓ Target: 14.5 million state welfare card holders and persons with disabilities
- ✓ Budget: THB144,376mn
- ✓ Period: 25 Sep 2024 21 Nov 2024

### Phase 2

- ✓ Target: 4 million the age group of 60 years and older
- ✓ Budget: ~THB40,000mn
- Period: Jan 2025 (around the end of the month, before Chinese new year)

#### Phase 3

- ✓ Target: 13.6 million people (the remaining group who do not have a social security card and the elderly)
- / Budget: ~THB140,000mn
- Period: Apr-Jun 2025

## All types of products can participate in the project, with the except the "negative list", which includes

- 1) Vice items such as government lottery tickets,
- alcoholic beverages, tobacco, cannabis, kratom
- 2) Luxury items such as gift cards, cash cards, gold, diamonds, gems, precious stones
- 3) Fuel and natural gas
- Services are not included

## Impact of Digital Wallet on economic (% to GDP) (estimated as of Aug 2024)

Period	NESDC	ВоТ
2024	0.3%	0.2-0.3%
2025	0.3%	0.6-0.7%
All schemes (Full budget)	0.6% (~THB400bn)	0.9% (THB450bn)

The "You Fight, We Help" project by the government will directly help low-income target groups who are struggling to repay their debts, and will contribute to increasing liquidity in the economy in the short term.



## 'You Fight, We Help' project

- ✓ Propose: to provide assistance to specific groups of retail debtors and SMEs.
- ✓ Target group: 1.9 million of small debtors and SMEs with a combined debt of about 890 billion baht
- ✓ Period: 3 years (Debtors can apply for the scheme from 12 December 2024 to 28 February 2025)

## Measure 1: "Direct Payment, Retain Assets"

Debtors pay at least 50%, 70%, 90% of the original instalments in the 1st, 2nd, 3rd year respectively, with the principal reduced and all suspended interest waived if conditions are met.

#### Measure 2: "Pay, Close, Finish"

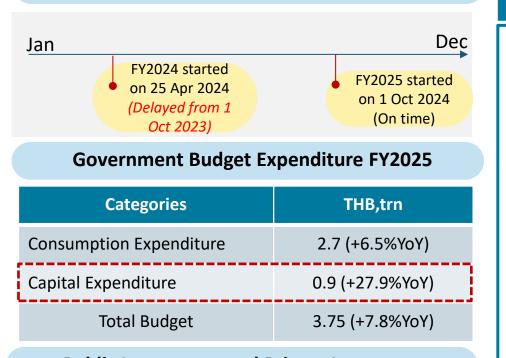
Debtors with <u>NPL status of more than 90 days as of 31 October</u> <u>2024</u> and <u>debt burden not exceeding 5,000 baht per account</u> will pay off part of the debt and close the debt faster.

Loan Type	Credit Limit per bank
Home loan and/or Home for cash	<= 5 million baht
Car loan and/or Car for cash	<= 800,000 baht
Motorcycle loan and/or Motorcycle for cash	<= 50,000 baht
SME loans (Individual and Juristic Person)	<= 5 million baht
Credit card and personal loans including debt consolidation (excluding GH Bank home loans)	Can combine with home loan / refinance / car loan and motorcycle loan / motorcycle registration loan (any one type) under acceptable risk level. Total amount must not exceed specified limit



## Thai Economy Public investment is expected to increase on the back of timely budget approval and higher capital expenditure compared to FY2024. Public infrastructure investment is also expected to help crowd in private investment.

### Enforcement of the 2025 fiscal budget is on time



#### **Public Investment and Private Investment** %YoY 50 - Public - Private 30 10 -2.54 -10 -30 2012 2014 2016 2018 2020 2022 2024 ANK

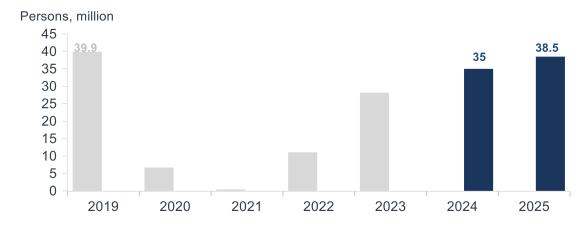
Public investment projects for 2025 includes 44 projects with a total value of 2.31 trillion baht.

- State Railway of Thailand (THB 661,060 mn): Thai-Chinese High-Speed Rail Project Phase 2 (Nakhon Ratchasima-Nong Khai Section), Dark Red Line Commuter Train System (Rangsit-Thammasat University Section), Light Red Line (Siriraj-Taling Chan-Salaya), Dual track (Parknampoo-Denchai, Denchai-Chiangmai, Chumphon-Surat Thani, Surat Thani-Songkhla, Jira-Ubon Ratchathani, Hat Yai-Padang Besar)
- Airports of Thailand Public Company Limited (THB 344,040 mn): Suvarnabhumi Airport Development Project, Don Mueang Airport Development Project, Phuket Airport Development Project, Chiangmai Airport Development Project
- Department of Highways (THB 119,053 mn): Motorway No. 9 (Bang Khun Thian-Bang Bua Thong Section, Bang Bua Thong-Bang Pa-in Section), Motorway No. 5 (Rangsit-Bang Pa-in Section, Don Mueang Tollway Extension)
- Port Authority of Thailand (THB 114,000 mn): Khon Kaen Dry Port Project, Nakhon Ratchasima Dry Port Project, Klong Toey Port Development Project
- Expressway Authority of Thailand (THB 28,600 mn): Kathu-Patong Expressway Project, 3rd Stage Expressway System N2 (Chalong Rat-Outer Ring Road Expressway)
- Department of Rural Roads (THB 16,641 mn): Chaiyaphruek Road Expansion, Nonthaburi Province, Mekong Riverside Road (Thai-Lao Friendship Bridge - Phra That Phanom), Songkhla Lake Bridge Project

## Foreign tourists are expected to increase to 38.5 million in 2025, as strong growth in Asian, Indian and Russian tourists helps offset the slow recovery from Chinese tourists.

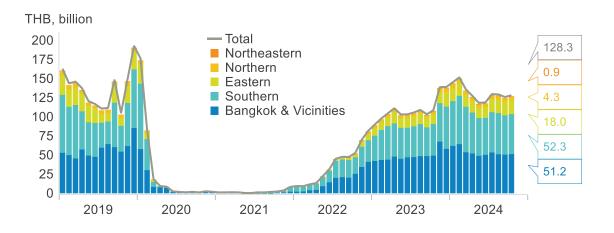


Foreign tourism outlook for Thailand



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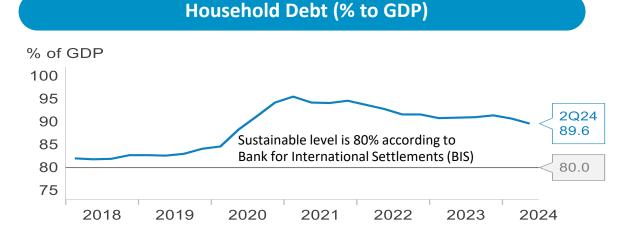
Income from foreign tourist arrivals in each region

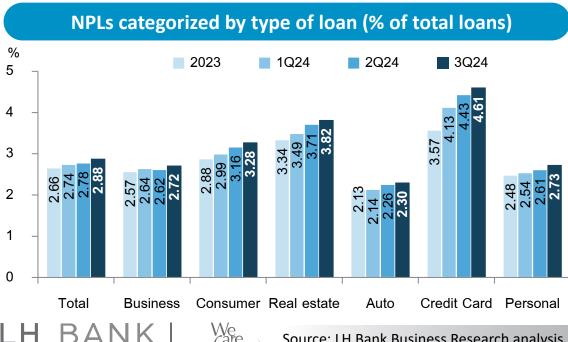


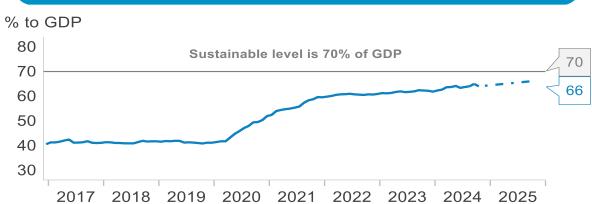
- ✓ Foreign tourist arrivals continue to grow, boosting revenues in all regions, especially in BKK and Southern.
- ✓ Foreign tourist arrivals are expected to increase to 38.5 million persons in 2025, close to the pre-covid level of 39.9 million persons.
- ✓ Chinese tourism is growing strongly at 105%YoY in the first 10 months of 2024, despite China's economic slowdown.
- Chinese tourists are likely to recover slowly as China's economy faces several headwinds, such as the property crisis and trade tensions.
- ✓ However, <u>Asian, Indian and Russian tourists are trending upwards, which</u> may partly offset the gradual growth in Chinese tourists.

#### Thai Economy

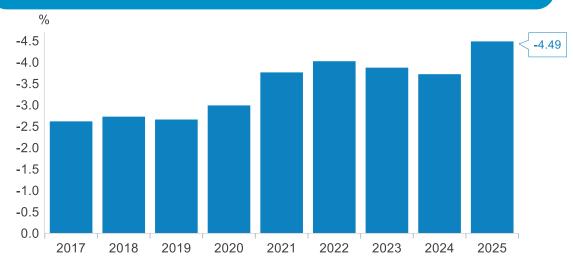
## High levels of household (consumer) and non-performing loans will weigh on household spending, while high public debt ratios (approaching the 70% threshold) may constrain government spending in the future.







Public debt (% to GDP)



## General Government Budget Deficit (% to GDP)

Source: LH Bank Business Research analysis based on data from BoT, FPO (Data as of 19 Dec 2024)

## Raising the minimum wage to 400 baht (effective Jan 2025) will affect labor-intensive industries such as agriculture, construction, hotels and restaurants, especially small enterprises (with less than 50 employees).

Number of employees by business sector

\* are industries with a high proportion of workers receiving wages of less than 400 baht

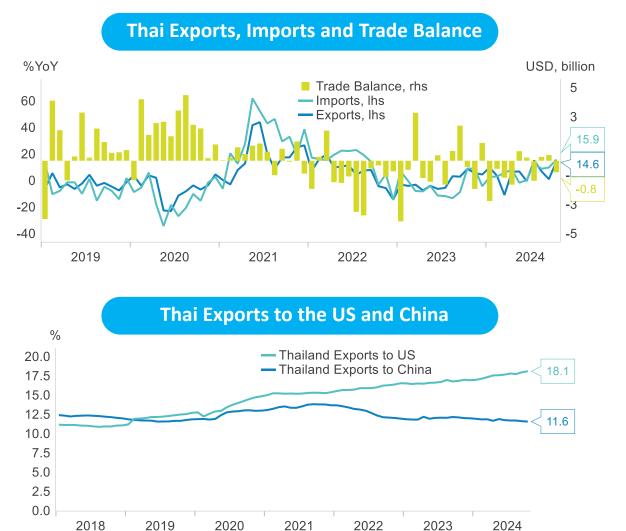
Total Employee		Enterprises w	ith <50 employees	Enterprises with ≥50 Employees		
Industry	Total Employees (Million persons)	Total Employees (Million persons)	Share of employees earning < 400 baht (%)	Total Employees (Million persons)	Share of employees earning < 400 baht (%)	
Agriculture/Forestry*	0.08	0.02	53%	0.06	54%	
Mining*	0.03	0.01	41%	0.02	23%	
Manufacturing*	3.72	0.48	39%	3.24	37%	
Construction*	0.54	0.21	40%	0.33	42%	
Wholesale/Retail	2.23	0.88	31%	1.35	24%	
Transportation	0.5	0.13	31%	0.37	23%	
Hotels*	0.21	0.06	33%	0.15	13%	
Food Services*	0.27	0.08	27%	0.19	33%	
Telecommunication	0.17	0.05	6%	0.12	6%	
Financial Services	0.3	0.03	17%	0.27	2%	
Real Estate Services	0.22	0.11	19%	0.11	12%	
Others	3.65	1.03	28%	2.6	26%	
Total	11.9	3.09	<sup>36%</sup> (1.1 million persons)	8.82	<sup>33%</sup> (2.9 million persons)	

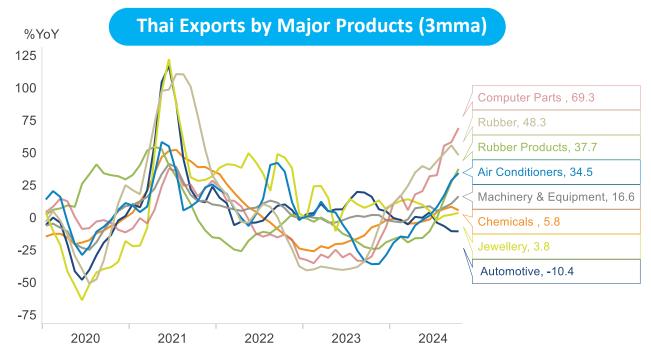


Source: LH Bank Business Research Analysis based on data from PIER (data as of Nov 2023)

#### Thai Economy

## Exports are facing significant challenges from US-China trade tensions, with front-loaded items such as computer parts, rubber products, air conditioners and machinery expected to decline in the coming period.





- While Thailand's export value increased by 5.8% in the first 10 months of 2024, imports rose by 6.6%, resulting in a trade deficit of USD 6.8 billion.
- <u>Exports face the biggest challenge from trade tensions between the US and</u> <u>China</u>, both are major trading partners accounting for around <u>30% of total</u> <u>exports.</u>
- Exports of some products, such as <u>computer parts, rubber products, air</u> <u>conditioners and machinery, have been front-loaded to avoid tariffs.</u> However, exports of these products are <u>likely to fall in the next period</u>.

# 2025 Highlight Issues: US-China trade war and Implication to Thailand

#### US-China Trade War

Trump has announced his promises for his first 100 days in the White House. While some policies require congressional approval, others can be implemented by executive order, particularly extending the 2017 Tax Cuts and Jobs Act, reducing business regulations, and pushing for tariffs on Chinese imports.

**Key Donald Trump's Policies** 

Trade

Energy & Envi

Others



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#### Lower/eliminate taxes and Increase tax credit

- Extend the 2017 tax cuts that are set to expire at the end of 2025 indefinitely
- Lower Corporate tax rate from 21% to 15% imports
- Eliminate taxes on tips, overtimes, income taxes on Social Security benefits
- Repeal the green incentives in the Inflation Reduction Act (IRA)
- Others: Increase standard deduction, child tax credit, higher estate tax exemption, a tax break for closely held businesses
- Bring manufacturing jobs back to the US
- Raise wages for American workers.



Labor

### Housing

Promote homeownership through tax incentives and support for firsttime buyers



## Healthcare

- Bring down prescription
  - drug costs and healthcare costs overall

## Inflation

- Lower housing costs by cutting regulation and opening parts of federal lands for new
- home construction • Help contain energy prices by
  - lift hurdles plant construction and expand LNG exports/distribution

Notes: The policies are prioritized by Trump's promises but have not yet been officially announced.



- **Raise import tariffs**
- +10-20% on all imports
- +60% tariffs on all imports from China
  - revoke Permanent Normal Trade Relations (PNTR) for China



#### More restriction on immigration

- Increase penalties for illegal entry and overstaying visas
- Reduce immigration and Deport unauthorized immigrants currently in the US
- Lift hurdles to oil and gas development as well as
- power plant construction. • Repeal the IRA subsidies for green technologies
- - **Reverse restrictions on** greenhouse gas
  - emissions.
  - Expand LNG exports.

## • End US aid to Ukraine

- Settle the conflict in the Middle East
- Ensure other NATO members meet the requirement to spend at least 2% of GDP on defense.



Allow input from the president on Fed policy.

US-China Trade War While tariffs to protect U.S. industry have focused primarily on strategic Chinese goods such as critical minerals, batteries, semiconductors, and EVs, Trump's trade policy is likely to lead to higher tariffs (up to 60%) on nearly all Chinese imports into the United States in 2025. *Trade War (2018-2024)* 

							New Trade war
			Previous Section 301	New Section 3	01 Tariff Rate (effectiv	e 27 Sep 2024)	New Possible
	Industry	Product Group	Tariff Rate*	2024	2025	2026	Tariff Rate (MFN + 60%)
a		Battery parts (non-lithium-ion batteries)	7.50%	25%			
Ê	Electric Vehicles	Electric vehicles	25%	100%			+10-35% = 60%
	5	Lithium-ion electrical vehicle batteries	7.50%	25%			(except EV)
Ř	Solar cells	Solar cells (whether or not assembled into modules)	25%	50%			(0,0000-1)
	Machinery	Ship-to-shore gantry cranes	0%	25%			+35% = 60%
	Semiconductors	Semiconductors	25%		50%		+10% = 60%
<b>*</b>	Batteries	Lithium-ion non-electrical vehicle	7.50%			25%	+35% = 60%
	(for electronics)	batteries					
		Rubber medical and surgical gloves	7.50%		50%	100%	-
≞₄	Rubber medical	Surgical and non-surgical respirators and facemasks	7.50%	25%		50%	+10% = 60%
	and surgical gloves,	Disposable textile facemasks	7.50%		25%	50%	
	p Facemask, Medical Equipment	Syringes and needles (excluding enteral syringes)	0%	100%			-
		Enteral syringes (exempted in 2024 and 2025)	0%			100%	-
		Various critical minerals	0%	25%			
0.00	) Mining and Steals	Steel and aluminum products	0% or 7.5%	25%			+35% = 60%
H	Mining and Steels	Permanent magnets	0%			25%	-35 /0 - 00 /0
		Natural graphite	0%			25%	

Notes: The tariff only applies to direct imports of the listed products from China, with an additional charge from the MFN (Most Favored Nation) tariff.

Source: LH Bank Business Research Analysis based on data from USTR, White&Case, KResearch

#### US-China Trade War

## Donald Trump's second term could increase Thailand's trade risks in several areas. The main risks are 1) exports of intermediate goods to China and 2) exports of potentially higher tariffed products to the US.

1) Thai exports to China that are likely to be affected by U.S. import tariffs and the slowdown in the Chinese economy (indirect channel).

Products	TH exports to CN Jan - Sep 2023 (USD mn)	TH exports to CN Jan - Sep 2024 (USD mn)	%ΥοΥ
Intermediate Goods			
Rubber products	2,257	1,967	-12.9
Computer and parts	1,306	1,963	50.2
Plastic products	1,907	1,658	-13.1
Wood products	1,073	1,162	8.3
Machinery and parts	398	670	68.1
Final Goods			
Fruits and processed fruits	5,530	4,932	-10.8
Processed chicken	385	322	-16.2
Cosmetics, soaps and skin care products	217	246	13.7
Total 8 products	13,073	12,919	-1.2
% of Total TH Exports to CN		49.0%	
% of Total TH Exports		5.8%	

The increase in import tariffs on Chinese products will reduce Thailand's exports to China e.g., as rubber products, computers and components, plastic products, wood products, and machinery and components.

Thailand may export less consumer goods to China in line with China's economic slowdown such as fruits, fresh and frozen chicken, and cosmetics.

We found that the value of exports in this group to China in the first 9 months of 2024 was worth US\$ 12,919 million, or 5.8% of TH export value.

2) Thai exports to the U.S. that are likely to be affected by the increase in U.S. import tariffs (direct channel).

Products	TH exports to US Jan - Sep 2023 (USD mn)	TH exports to US Jan - Sep 2024 (USD mn)	%ΥοΥ
Solar panels	1,991	1,745	-12.4
Aluminium	247	362	46.6
Washing machine	228	231	1.3
Steels	69	58	-15.9
Total 4 products	2,535	2,396	-5.5
% of Total TH Exports to US		5.9%	

Donald Trump may raise import tariffs on the same group of products from the previous trade war, reducing Thailand's exports to the US, such as solar panels, aluminum, washing machines and steel.

We found that the value of exports of products in this group to the US in the first 9 months of 2024 was US\$ 2,396 million, or 1.1% of TH export value.

**% of Total TH Exports** 

Source: LH Bank Business Research Analysis based on data from Ministry of Commerce (MoC)

In addition to tariffs, Donald Trump may initiate a tougher investigation into countries that manipulate their currencies to gain a trade advantage over the U.S. However, based on the latest assessment criteria, Thailand is unlikely to be added to the list of currency manipulators.

	Tá	ble 2. Major F	oreign Trading P	artners Evalu	ation Criteria		
	F)	Intervention			Current Account		Bilateral Trade
	Net Purchases (% of GDP, Trailing 4Q) (1a)	Net Purchases (USD Bil., Trailing 4Q) (1b)	Net Purchases 8 of 12 Months† (1c)	Balance (% of GDP, Trailing 4Q) (2a)	3 Year Change in Balance (% of GDP) (2b)	Balance (USD Bil., Trailing 4Q) (2c)	Goods and Services Surplus with United States (USD Bil., Trailing 4Q) (3)
Canada	0.0	0	No	-0.6	1.4	-13	40
Mexico	0.4	7	No	-0.3	-2.7	-6	153
China	0.50.1 *	82 27	Yes	1.4 **	-0.3	253	254
Germany	0.0	0	No	6.1	-0.4	273	86
United Kingdom	0.0	0	No	-3.3	-0.4	-110	-16
Japan	0.0	0	No	3.6	0.6	151	62
Korea	-0.6	-10	No	2.1	-2.5	35	41
Ireland	0.0	0	No	9.9	16.0	54	5
India	0.2	8	Yes	-0.9	-2.2	-32	50
Netherlands	0.0	0	No	10.1	5.0	113	-57
Switzerland	-16.7	-148	No	7.7	7.3	68	0
France	0.0	0	No	-0.8	0.8	-23	16
Taiwan	-0.4	-3	No	13.9	-0.6	105	48
Singapore	7.1	36	No ****	19.8	3.2	99	-28
Vietnam	1.5 ***	7	No	5.8	1.5	25	103
Italy	0.0	0	No	0.5	-3.4	12	46
Brazil	0.6	13	No	-1.4	0.5	-31	-23
Australia	-0.1	-1	No	1.2	-1.0	21	-32
Thailand	-0.6 ***	-3	No	1.4	-2.8	7	40
Belgium	0.0	0	No	-1.0	-2.4	-6	-16
Malaysia	-2.3 ***	-9	No	1.3	-2.9	5	25
Memo: Euro Area	0.0	0	No	1.6	0.0	254	107

Table 2. Major Foreign Trading Partners Evaluation Criteria

Note: Current account balance measured using BOP data, recorded in U.S. dollars, from national authorities

Sources: Haver Analytics; National Authorities; U.S. Census Bureau; Bureau of Economic Analysis; and U.S. Department of the Treasury Staff Estimates.

#### 3 Key criteria for identifying <u>currency manipulators</u> in 2024

A bilateral surplus in goods and services with the United States of at least \$15 billion

Current account surpluses of at least 3% of GDP

Repeated net purchases of foreign exchange, in at least 8 out of 12 months, totaling at least 2% of an economy's GDP.

- Thailand was placed on the watch list in a 2020 report after meeting two out of three criteria, namely a current account surplus of more than 3% of GDP and a trade surplus with the US of more than \$20 billion.
- The latest report in 2024 shows that Thailand only meets one of the three criteria to be classified as a currency manipulator, which is that it has a trade surplus of \$40 billion with the US.

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Despite the negative impact, a new trade war could also create opportunities through increased demand for substitute products. For the banking sector, it is critical to improve risk management, revise lending criteria to reflect higher risks, and develop tailored financial products to support SMEs and businesses affected by U.S. trade policies.



- Increased Import Tariffs: General import tariffs raised by 10% and tariffs on imports from China up to 60%.
- China Industries at risk:



## Opportunities for business sectors

- Increased demand for substitute products from China in the U.S. market (e.g., processed agriculture (processed fruit, processed meat), auto parts, electronics and components, machinery and components, apparel, food and beverage).
- Attracting Foreign Investment: relocate production from China to ASEAN (e.g., automotive and parts, machinery, metals, and chemicals products).
- Continued FDI inflows amid the US-China trade war (e.g., software, data center, digital, semiconductor, EV, and E&E businesses).

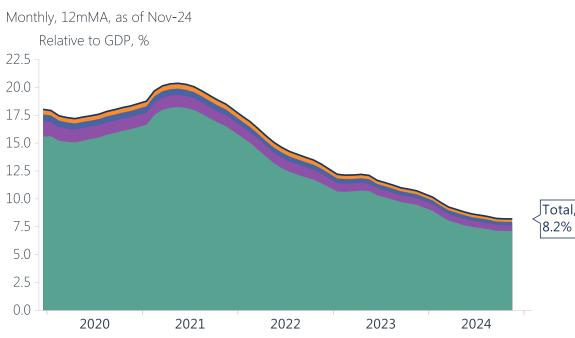
## Key Implication for the Banking Sector

- Risk Management: develop comprehensive risk assessment systems and implement risk analysis models to account for the impacts of U.S. trade policies.
- Adjusting Lending Criteria: consider revising loan criteria and reserves in line with increased risks, such as increasing the Loan-to-Value (LTV) ratio for high-risk industries.
- Product and Service Development: address customer needs in volatile conditions, especially for SMEs and micro-enterprises; e.g.,
  - low-cost, user-friendly foreign exchange risk insurance products.
  - Introduce special loans with favorable interest rates and extended grace periods.
  - In-depth consulting services to corporate and conglomerate clients.

# 2025 Highlight Issues China Property Crisis and Implication to Thailand

China's ongoing real estate crisis started in 2021 and hit hard in 2023. There are signs of a gradual recovery in 1H2024, but the current situation seems to be worsening with the latest declines in sales and construction indicators, falling home prices, and deteriorating developer and consumer confidence.

<u>Real estate contribution to GDP falls significantly to 8.2%</u> by Nov 2024.



-Commercialized buildings, total transaction value to GDP Residential Commercial

Source: NBS

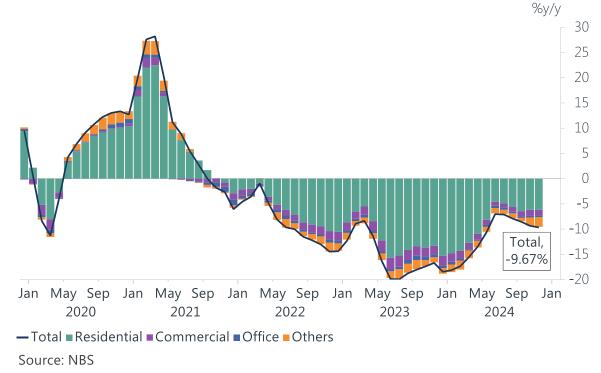


China real estate to GDP

Vve Care S The slump in real estate and construction growth is particularly pronounced in 2023. <u>The trend is still rather negative</u>, although there are signs of a recovery in the first half of 2024.

China real estate: construction growth contributions





Source: LH Bank Business Research Analysis based on data from Macrobond (data as of 16 December 2024)

<sup>■</sup> Office ■ Others

The NBS Real Estate Climate Index has shown a consistent downward trend, indicative of a challenging market environment. Investment in real estate development is declining across all building types. Current trends indicate that the level of financial distress in China's real estate sector will persist but is likely to stabilize to some extent, thanks in part to the announced massive stimulus packages.

## Chinese real estate climate

As of Nov-24

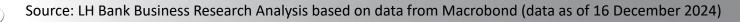


- NBS Business Climate Index - construction - NBS Business Climate Index - real estate services - NBS Real Estate Climate Index

- SouFun-CREIS Real Estate Climate Index

Sources: NBS, CREIS, CFETS

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## Summary of Chinese Government Stimulus Measures – span across all aspects to restore confidence China Property Crisis

Policy	Details	Objectives	<b>Expectation and Outcome</b>
Monetary	<ul> <li>Reduce the Reserve Requirement Ratio (RRR) by 50 bps</li> <li>(providing ~RMB 1 trillion long-term liquidity)</li> <li>Cut short-term interest rate (OMO) by 20 bps to 1.5%</li> <li>Cut medium-term interest rate (MLF) by 30 bps to 2.0%</li> </ul>	<ul> <li>Inject about 1 trillion RMB of</li> <li>liquidity into the banking system</li> <li>Reduce the interest burden by</li> <li>about 150 billion RMB</li> </ul>	- A further rate cut of 25-50 bps is expected for the remainder of 2024 (especially for LPR (Loan Prime Rate), MLF, 7-day reverse repo rates)
Fiscal	<ul> <li>Distribute money to vulnerable groups, approximately 4-5 million people</li> <li>Support employment in new industry groups</li> <li>Shanghai Municipal Government Announces 500 Million RMB Vouchers</li> </ul>	- Stimulate domestic consumption and confidence in employment and reduce the risk of unemployment among young people	- The amount of money in circulation increases, spending improves, employment increases
Real Estate	<ul> <li>Reduce the downpayment for a second home from 25% to 15%</li> <li>Reduce mortgage rates by an average of 50 bps</li> <li>Ease the requirements for purchasing real estate in major cities (increase quota, lower transaction cost)</li> <li>Increase the credit line to support outstanding home purchases in the system from 60% to 100%</li> </ul>	<ul> <li>Stimulate demand side to increase second home purchases</li> <li>Reduce interest burden</li> <li>Increase project disbursement speed and facilitate local government requirements</li> </ul>	<ul> <li>Home prices are expected to stabilize and see a gradual recovery</li> <li>Accelerate the disbursement and purchase of remaining home inventory in the system.</li> </ul>
Stock Market	<ul> <li>Approve 500 billion RMB to access PBOC's credit sources for non-bank financial institutions to buy shares</li> <li>Approve 300 billion RMB for banks to lend to support listed companies to buy back shares</li> <li>Plan to set up a Stock Stabilization Fund</li> </ul>	<ul> <li>Reassure the market and stabilize the market</li> <li>Support the restructuring of Chinese companies and improve the quality of listed companies.</li> </ul>	- <b>Chinese stock market stabilization</b> (further injections into the markets are expected if they fail to support the market)
Banking	- Assist 6 major banks increase Tier 1 capital (the first amount of capital held to support the risks of financial institutions)	<ul> <li>Reduce systemic risk after the banking sector experienced a steady decline in net interest income and rising NPLs</li> </ul>	<ul> <li>1 trillion RMB of government</li> <li>bonds may be issued to increase the size of bank funds</li> </ul>

## China Property Crisis The protracted real estate crisis in China is anticipated to generate considerable ripple effects on Thailand's economy in 2025, affecting pivotal sectors such as tourism, exports, and real estate.

## **Key Impacts on Thailand**



#### **Tourism Sector**

- Despite the end of COVID-19, Chinese tourists are still slowly recovering; 3.5 million in 2023 and 7.0 million in 2024, compared to 11.1 million in 2019.
- The reduction in Chinese tourist numbers will directly affect revenue from tourism-related businesses such as hospitality, retail, and local services.



### Export Sector

- China is Thailand's main trading partner, accounting for ~12% of Thai exports.
- The sluggish Chinese economy has weakened demand for Thai exports.



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#### Real Estate Sector

- Stricter capital controls in China and declining purchasing power among Chinese investors have already **dampened foreign demand for Thai properties.**
- In 2Q2024, condominium sold units to foreigners decreased by 6% and total value dropped by 18%.



### Government

## Economic Stimulation:

 Debt Relief Programs: Implement measures to tackle illegal loan sharks and provide debt relief to alleviate financial pressure on Thai citizens.

**Required Stimulations and Adaptations for Thailand Economy** 

• Energy Cost Reduction: Pursue efforts to cut energy and electric train costs to support both businesses and consumers.

#### **Investment and Fiscal Measures:**

- Investment Incentives: Attract more investment in digital and green industries.
- **Government Spending:** Effectively manage the fiscal 2025-2026 expenditure budget.
- Export Support: Implement targeted measures to support export sectors affected by the Chinese slowdown.

## **Business Sector**

## **Diversify Markets:**

• Reduce reliance on Chinese tourists by targeting other international markets such as India or ASEAN countries.

#### Adjust Real Estate Strategies:

- Attract foreign buyers from other regions, such as India, Middle East, Europe, ASEAN, and North America.
- Focus more on affordable housing solutions to cater to domestic demand amidst high household debt.



## Banking Sector

#### **Strengthen Risk Management:**

- Monitor exposure to sectors heavily reliant on Chinese investments or exports.
- **Tighten credit assessments** for real estate developers while offering tailored financial solutions.

#### **Develop Products and Services:**

- Provide targeted loans or financial packages to SMEs in tourism and export sectors.
- Develop **lending products** to address homebuyers with high debt burdens.



Thai Industry LHB Outlook 2024 (Sep24 Update)



#### Corporate Industry

## **Corporate Industry Outlook 2024-2025**

## **Key Drivers**

- **Private consumption continues to grow.** This is benefiting from the ongoing digital wallet project, lower inflation and already peaked interest rates.
- **Recovery of public and private investment** following the formation of the new government, supported by clarity on investment policy and timely approval of annual fiscal expenditure.
- **Continued growth in the tourism sector**, particularly rapid growth in ASEAN tourist arrivals, remains the key driver of economic growth.
- Falling inflation and monetary policy easing support global economic growth and Thai exports.

### Key Risks

- **Domestic political uncertainty,** a further escalation of political risk cannot be ruled out. Political disruption could pose a downside risk to economic growth.
- High levels of household debt will discourage a recovery in spending.
- Climate Change affecting agricultural output in the 2024/25 crop year.
- China's economic growth is likely to slow due to the real estate crisis, dampening exports to China.
- **Ongoing geopolitical risks** (Russia-Ukraine, Israel-Iran, US elections) fuel volatility in commodity prices and Thai baht.
- Exports are constrained by a low-tech export structure and competition from Chinese exports.

## Trends

- Digitalization: Digital Banking, Automation, and Cloud Services, Generative AI
- Sustainability: ESG, Green Economy, Climate Change, EVs, Solar Cell
- Aging Society: Generational Handover & Aging Population
- Localism: Consumers demanding the traceability of raw materials and more transparency

## Industries with strong growth in 2024-2025 (Positive, Neutral+)

- Tourism and Related Sectors (Both Domestic and Foreign Tourists)
  - Hotel & Resort, Serviced Apartment, Restaurant, Money Exchange
  - Airline, Car Rental, Travel Agency
  - Private Hospital, Wellness and Healthcare, Spa
- Wholesale, Retail, Convenient store, Department store
- Freight (Air/Sea/Road)
- Food and Beverage, Agriculture (Poultry, Rubber), Seasoning, Prepared Meals and Dishes, Prepared Animal Feeds (Swine), Soap & Cosmetic
- Industrial Estate, Warehousing and Storage, Retail Space for Rent
- E-Commerce, ICT, Solar Cell, Software, Vending machine, Medical Instrument
- Electric wire, Engineering consultant, Architecture consultant, Interior & Decorators
- Water Collection Air conditioning Treatment and supply
- Banking, Asset Management, Insurance , E-Payment, Auction
- Pawnshop, Credit card, Accounting, Financial consultant, Advertising & market research
- Employment Agencies, Residential Care, Exhibitions,
- Entertainment and Recreation, Education, Sports goods, Facility & Cleaning service

## Industries with slow growth in 2024-2025 (Negative, Neutral-)

- Automobile (Production), Sale of Motor Vehicles & Motorcycles (Dealer)
- Construction, Construction Materials, Machinery Rental
- Real Estate (Condominium, Other Accommodation, ), Office Space for Rent
- Paper and Packaging (Paper, Plastic, Glass, Can), Wired Telecommunication
- Manufacture of gas, Petro-chemical, Plastic, Refinery,
- Electric Power Generation, Transmission, and Distribution
- Electrical and Electronic Equipment, Appliance, Machinery and Equipment
- Repair of consumer electronics, Transport via Buses, Sports Activities
- Cooperative, Fund Management, Leasing, Securities Brokerage
- Agriculture (Palm Oil, Cassava, Starches, Sugar), Furniture
- Television Program Activities, Publishing Activities, Printing Ink
- Steel, Aluminum, Coal and Lignite, Metal Coating
- Pharmaceutical products
- Jewelry, Textiles, Apparels, and Leather Goods

## End of Presentation

#### Disclaimer

ข้อมูล บทวิเคราะห์ และการแสดงความคิดเห็นต่างๆ ที่ปรากฏอยู่ในรายงานฉบับนี้ ได้จัดทำขึ้นบนพื้นฐานของแหล่งข้อมูลที่ได้รับมาจากแหล่งข้อมูลที่เชื่อถือได้ เพื่อใช้ประกอบการ วิเคราะห์ภาวะเศรษฐกิจและอุตสาหกรรมซึ่งเป็นเอกสารภายในของธนาคารแลนด์ แอนด์ เฮ้าส์ จำกัด (มหาชน) เท่านั้น ทั้งนี้ธนาคารฯ จะไม่รับผิดชอบความเสียหายใดๆ ทั้งปวงที่ เกิดขึ้นจากการนำข้อมูล บทวิเคราะห์ การคาดหมาย และความคิดเห็นต่างๆ ที่ปรากฏในรายงานฉบับนี้ไปใช้ โดยผู้ที่ประสงค์จะนำไปใช้ต้องยอมรับความเสี่ยง และความเสียหายที่อาจ เกิดขึ้นเองโดยลำพัง



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